

Message Text

UNCLASSIFIED

PAGE 01 SANA 02542 01 OF 03 300623Z
ACTION NEA-11

INFO OCT-01 ISO-00 EB-08 /020 W
-----010589 300633Z /15

R 300530Z MAY 78
FM AMEMBASSY SANA
TO USDOC WASHDC
INFO SECSTATE WASHDC 4859
AMEMBASSY JIDDA
USLO RIYADH
AMCONSUL DHAHRAN

UNCLAS SECTION 1 OF 3 SANA 2542

FOR ADVANCE OFFICER FOR USDOC/OIM AND CAGNE

E.O. 11652: NA
TAGS: BEXP, YE,IA

SUBJECT: WATER RESOURCES TRADE MISSION-PROPOSED SANA
SCHEDULE

REF: SANA 2520

1. PROPOSED SANA SCHEDULE FOLLOWS:

MONDAY, JUNE 12

1330 HOURS APPROX ARRIVE SANA VIA IY 705 FROM JIDDA.
MET AT AIRPORT BY CONTROL OFFICER AND TAKEN TO
HOTEL IN RENTED TAXIS. SANA CHAMBER OF COMMERCE
AND DIRECTOR GENERAL OF SANA CHAMBER OF COMMERCE
AND INDUSTRY, ABDULLAH ALI ZABARA, WILL WELCOME
MISSION AT AIRPORT. POST WILL ATTEMPT
EXPEDITE ARRIVAL PROCEDURES FOR MISSION MENBERS.
BUT LATTER WILL HAVE TO INDIVIDUALLY IDENTIFY LUGGAGE
AND CLEAR CUSTOMS.

1500 HRS APPROX ARRIVE SAM CITY HOTEL
1600 HOURS-BRIEFING AT HOTEL BY CHAMBER OF
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COMMERCE

1700 HOURS-BRIEFING AT EMBASSY BY CHARGE
D'AFFAIRS, DAVID RANSOM, AND CONTROL OFFICER,
RICHARD MAHONEY. TRANSPORTATION BY TAXI.
1830-2000 HOURS-INDIVIDUAL BUSINESS APPOINTMENTS
AT HOTEL/BIC OR AT OFFICES OF YEMENI BUSINESSMEN.
AFTER 1930 HOURS-EVENING FREE.

TUESDAY, JUNE 13-APPOINTMENTS WITH INDIVIDUAL BUSINESSMEN.

1800-2100 HOURS-RECEPTION AT HOTEL TOP FLOOR RESTAURANT WHICH OFFERS PANORAMIC VIEW OF CITY.

WEDNESDAY, JUNE 14-DEVOTED PRIMARILY TO GROUP MEETINGS WITH YARG. POST WILL REQUEST MEETINGS FOR ALL MISSION MEMBERS WITH FOLLOWING: PRIME MINISTER, DEPUTY PRIME MINISTER FOR ECONOMIC AFFAIRS, MINISTER OF ECONOMY, MINISTER OF DEVELOPMENT, MINISTER OF AGRICULTURE, DIRECTOR CENTRAL PLANNING ORGANIZATION, DIRECTOR NATIONAL WATER AND SEWERAGE AUTHORITY.

THURSDAY, JUNE 15-DAY HELD OPEN FOR BUSINESS MEETINGS AND/OR FIELD TRIPS PER DESIRES OF MISSION MEMBERS. THURSDAY IS WORKING DAY FOR BOTH PUBLIC AND PRIVATE SECTORS. INDIVIDUALS WHO SO DESIRE COULD RENT TAXIS TO HUDAYDAH (4 AND ONE HALF HOUR DRIVE) OR TAIZ (4 HOUR DRIVE). COST IS APPROX YR 360 ONE WAY TO EITHER DESTINATION (FOR PRIVATE TAXI) OR YR 40 EACH FOR SHARED TAXI (NINE PASSENGERS).

FRIDAY, JUNE 16-MOST MEMBERS DEPART VIA EGYPT AIR (0800) OR SOMALI AIR (1140).

2. AO MET WITH FOLLOWING DURING MAY 22-23
TRIP: CHAMBER OF COMMERCE; AL THOR CORP.
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(AGR. MACHINERY); JACUZI AND PLUGER (PUMPS, BMW CARS); EL MOHDAR AND ABDULLAH ZEID (AGR. EQUIPMENT, PUMPS); AL-WATAARI CO. (CONSTRUCTION AND AGRICULTURAL EQUIPMENT); YEMEN ENGINEERING CO. (PUMPS, CONTRACTING); MOHAMMED ABDULLAH ASASONIDAR (AGR. EQUIPMENT, PUMPS, DIESEL ENGINES); YEMEN ENGINEERING AND CONTRACTING CORP. (SALIAM ALI-THABET) (ENGINEER, CONTRACTOR, REAL ESTATE); WATAARI CO. (AGR. EQUIPMENT, CONSTRUCTION EQUIPMENT, GENERATORS, PUMPS, DIESEL ENGINES) MOHAMMED ALI AL-YAMANY CO. (AGR. EQUIPMENT, DIESELS, PUMPS, GENERATORS, CONSTRUCTION EQUIPMENT); JUMAAN TRADING CO. (CONSTRUCTION EQUIPMENT, MOTORCYCLES, TRUCKS); KUWAIT ENGINEERING OPERATION AND MANAGEMENT CTPM (KENOMAC) (CIVIL ENGINEERING, CONSTRUCTION MANAGEMENT).

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ACTION NEA-11

INFO OCT-01 ISO-00 EB-08 /020 W
-----010615 300640Z /12

R 300545Z MAY 78
FM AMEMBASSY SANA
TO USDOC WASHDC
INFO SECSTATE WASHDC 4860
AMEMBASSY JIDDA
USLO RIYADH
AMCONKHPNYLAHRAN

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3. MISSION PROGRAMMING

(AWT POST WILL MAKE EVERY EFFORT INTRODUCE MISSION MEMBERS TO SENIOR YARG OFFICIALS. THIS WILL NECESSITATE GROUP MEETINGS IN ALMOST EVERY CASE, AT WHICH MISSION EMBOFS WILL HAVE CHANCE FOR BRIEF PRESENTATIONS.

(B) EMBASSY WILL PREPARE BRIEFING KITS FOR MEMBERS, CONTAINING INDIVIDUAL DAILY APPOINTMENT SHEETS.

(C) MD WILL NOT HAVE SEPARATE SCHEDULE. HE WILL ACCOMPANY MEMBERS ON ALL GOVERNMENT MEETINGS AND SHOULD BE PREPARED INTRODUCE MEMBERS.

4. JIDDA COMMERCIAL ASSISTANT ABDUL FATAH M. SAID WILL ARRIVE SANA JUNE 7 (ETA 0730 HOURS) AND WORK WITH PST THROUGH JUNE 16 UNDER DIRECTION OF CONTROL OFFICER. HIS RESPONSIBILITIES INCLUDE ASSISTING POST COMMERCIAL SPECIALIST AHMED YASINE IN MAKING INDIVIDUAL APPOINTMENTS IN ADVANCE OF MISSION ARRIVAL; ACTING AS MISSION COORDINATOR AND VEHICLE DISPATCHER DURING INDIVIDUAL APPOINTMENTS.
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MENT PERIODS; AND INTERPRETING WHERE NECESSARY. AMEMBASSY SANA WELCOMES HIS ASSISTANCE. PER USDOC 08160 HIS TRAVEL AND PER

DIEM TO COME FROM MISSION BUDGET. POST WILL PROVIDE ACCOMMODATIONS AT EMBASSY.

5. TRANSPORTATION: THERE ARE NO CAR RENTAL AGENCIES PER SE, NOR DOES POST HAVE SUFFICIENT VEHICLES TO PROVIDE MISSION TRANSPORT. POST WILL ARRANGE FOR THREE TAXIS (WHOSE DRIVERS PROBABLY WILL NOT SPEAK ENGLISH) FOR THREE FULL DAYS, JUNE 13-15, (APPROX \$75 DAILY) AND FOR PART-TIME USE (E.G. TRAVEL FROM AIRPORT AND TO AND FROM EMBASSY JUNE 12, AND TO AIRPORT JUNE 15 (FOR MR. SEIFERT) AND JUNE 16 FOR REMAINDER OF MISSION). CAR AND MOTORLTRYE TAXIS ARE PLENTIFUL FOR TRAVEL WITHIN SANA.

6. HOTEL: ROOMS CONFIRMED FOR NINE SINGLES PLUS MD SUITE (THREE ROOMS EACH OPENING ONTO PRIVATE CORNER CORRIDOR) FOR EVENINGS JUNE 12-15 (JUNE 12-14 FOR DR. SEIFERT), AT SAM CITY HOTEL, PHONE 6250 TO 6255, TELEX 301 SAMHTL YE. COST: YR 250 (\$55) DAILY FOR SINGLES, YR 840 (\$190 APPROX) DAILY FOR SUITE, PLUS 15 PERCENT SERVICE. HOTEL MANAGEMENT SAYS IT WILL PUT MEMBERS ON SAME FLOOR IN FIVE-STORY HOTEL. UPPER FLOOR IS RESTAURANT. HOTEL ACCEPTS AMERICAN EXPRESS CREDIT CARDS NNOFO MASFMUM. BREAKFAST NOT INCLUDED IN COST. COMMENT: THIS IS SANA'S MOST PRESTIGIOUS AND NEWEST HOTEL.

7. BUSINESS INFORMATION CENTER: WILL USE TWO UNCLASSIFIED

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OF THREE ROOMS IN MD SUITE AS BIC. POST WILL STOCK WITH HARD REFRESHMENTS, WHICH MAY BE LEGALLY CONSUMED IN YEMEN, RELYING ON HOTEL FOR MIXERS. MOST APPOINTMENTS WILL BE AT BIC OR OFFICES OF BUSINESSMEN OR YARG OFFICIALS.

8. RECEPTION: JUNE 2 RECEPTION TO BE HELD AT SAM CITY HOTEL TOP FLOOR RESTAURANT (ONE-FOURTH OF RESTAURANT RESERVED FOR MISSION). POST BELIEVES MORE BUSINESSMEN WILL ATTEND HOTEL THAN AN EMBASSY RESIDENCE AND AO CONCURS IN SELECTION. HARD AND SOFT REFRESHMENTS INCLUDING HORS D'OEUVRES TO BE CATERED BY HOTEL. COST YR 500 FOR ROOM AND SOFT DRINKS FOR 50 ATTENDEES.

9. PUBLICITY: USICA HAS PLACED TWO ANNOUNCEMENTS IN AL THORAH NEWSPAPER MAY 16 AND 23 AND MORE NOTICES WILL FOLLOW. ONE LARGE YEMENI

FIRM HAS ALREADY RESPONDED TO ADS. MAILINGS TO
BE MADE TO LARGE FIRMS. USICA WILL ISSUE PRESS

RELEASE DM AO AND POST HAVE HAND-DELIVERED SOME
25 BROCHURES TO FIRMS AND CHAMBER OF COMMERCE
TO DATE.

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ACTION NEA-11

INFO OCT-01 ISO-00 EB-08 /020 W
-----010582 300633Z /15

R 300530Z MAY 78
FM AMEMBASSY SANA
TO USDOC WASHDC
INFO SECSTATE WASHDC 4861
AMEMBASSY JIDDA
USLO RIYADH
AMCONSUL DHAHRAN

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10. AUDIOVISUALS: POST HAS EQUIPMENT FOR
SHOWING OF SLIDES IF BROUGHT BY MEMBERS.
ACTION REQUESTED: CONFIRM WHETHER OR NOT
MEMBERS ARE BRINGLING SLIDES OR OTHER AUDIO-
VISUALS. POST RECOMMENDS THIS MARKETING TECH-
NIQUE IF AT ALL POSSIBLE.

11. GIFT PRESENTATIONS BY MD: RECOMMEND
MEDALS FOR CHAMBER OF COMMERCE PRESIDENT AND
YARG OFFICIALS.

12. ME BOUND TRAVEL: NONE OF SCHEDULED OUT-
BOUND AIRLINES HAVE RECEIVED ANY RESERVATIONS FOR
MISSION MEMBERS. AO PERSONALLY ENTERED
DR. SEIFERT'S NAME IN YEMENI AIRWAYS LOG FOR
IY 540 DEPARTING 1200 NOON THURSDAY JUNE 15
DIRECT FOR KUWAIT. POST WILL RECONFIRM AND IF
NECESSARY MAKE FRESH RESERVATIONS IN NAMES OF
OTHER MISSION MEMBERS DEPARTING FRIDAY JUNE 16
ON EGYPT AIR AT 0800 HOURS FOR CAIRO (TRANSFER-
RING TO DIFFERENT PLANE TO EUROPEAN DESTINATIONS)
AND ON SOMALI AIR AT 1140 HOURS FOR ROME.

LATTER FLIGHT IS ONLY ONE WHICH TRANSITS SAUDI
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ARABIA (JIDDA), AND NO RPT NO TRANSIT VISA IS
REQUIRED.

ACTION REQUESTED: SUPPLY ASAP DEPARTURE FLIGHT
PLANS FOR EACH MEMBER TAKING EGYPT OR SOMALI
AIRLINES.

13. BUDGETARY MATTERS: BUDGET MENTIONED IN
SANA 2017 AND CONFIRMED BY USDOC SEPTTEL WILL BE
SUFFICIENT. AO PASSED INFO TO POST B&F OFFICE
ON PAPERWORK REQUIREMENTS OF COMMERCE BUDGET,
BASED ON EXPERIENCE AND SUGGESTIONS OF JIDDA
B&F STAFF.

14. EXIT VISAS WILL BE REQUIRED FOR ALL MEMBERS
EXCEPT MD. EMBASSY WILL TAKE RESPONSIBILITY
FOR OBTAINING VISAS.

15. ACTION REQUESTED: IN ADDITION TO REQUESTS
NOTED ABOVE, INFORM (A) WHICH MEMBER WISHES
VISIT HODEIDAH (AS MENTIONED IN PLANAGAN/JENSEN
TELCON MAY 16), AND SPECIFY ANY APPOINTMENTS
DESIRED; (B) WILL MEMBERS BE BRINGING ANY BULKY
ITEMS ASIDE FROM PERSONAL CLOTHING AND LITERATURE?
RANSOM

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Message Attributes

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SAS ID: 2723477
Secure: OPEN
Status: NATIVE
Subject: WATER RESOURCES TRADE MISSION-PROPOSED SANA SCHEDULE
TAGS: BEXP, YE, US
To: COM
Type: TE
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